

**The University of Montana Western  
Academic Newsletter  
Fiscal Year 2008-9 Block 6 Issue  
February 23, 2009**

**ACCOMPLISHMENTS**

Professor Jim Sethi has had a number of recent accomplishments not previously reported in this newsletter:

1. Sethi, Jim [2009] *International Trade: Emerging Issues and Policy Implications*, Ottawa: Universal Publications. [This book is designed to provide experiential training materials in International Trade and Finance covering globalization, trade policy evolution, protectionist policies, emerging role of WTO and Multinational Corporations, currencies and exchange rates, international policy coordination and the role of international banking, issues and trends in developing countries, trade liberalization and regional trade blocks, environmental and labor standards and the evolving global economy.]
2. Sethi, Jim. [2008] *Strategies and Techniques for Effective Negotiations*, Ottawa: Universal Publications. [This book is designed to provide a practical guide for win-win results in negotiations in international trade, international business and labor-management relations.]
3. Sethi, Jim. [2008] "Sethi's Strategic Combination Negotiation [SCN] Model", *Journal of Comparative Sociology and Ethics, Volume XXXV:1*. [This article proposes an emerging hybrid model creatively combining traditional [hard] bargaining tactics with mutual gain [Interest-Based Bargaining] approaches. The article covers steps for implementation including negotiation styles, exchange of information, brainstorming, priority analysis, criteria analysis, BATNA [best alternative to negotiated agreement], and ways for balancing power, interest, and strategy.]
4. Sethi, Jim, Co-Editor, [2009: February]. *Power point-Supplement to Labor Relations and Collective Bargaining* by M.R. Carrell and C. Heavrin, for Pearson Education.
5. Consultant to University of Montana-Western faculty association negotiation team in the last round of bargaining in 2008 to provide assistance in breakthrough strategies in breaking the impasse, negotiation styles and how to use them, and strategies for mediation. The intent was, not only to contribute toward team members' negotiation skill-set but also aim at win-win results for both parties.
6. *Participant, Economic Outlook 2009 34<sup>th</sup> Annual Conference, University of Montana, Bureau of Economics and Business Research, Butte. [February 05, 2009].* [Along with Dr. William O'connor, Dr. Jim Falvey, Dr. Margareta Knopik from Business and Technology Department, University of Montana Western]. Topics covered included Montana Transportation System, health care, agriculture and manufacturing, tourism, and current economic recession and its impacts on Montana.

On January 26, 2009 Dr. Nanette Chastine received her State of Montana Licensure to practice Veterinary Medicine after completing an application and examination process. In that same capacity, she attended a USDA-APHIS accreditation seminar on February 17, 2009 in Helena which resulted in her receiving federal accreditation to complete veterinary procedures and paperwork for the State of Montana, as well as becoming duly sworn as an agent and Deputy State Veterinarian for the Montana Department of Livestock Animal Health Division.

In January Dr. Chastine officially became a member of Beaverhead Search and Rescue. She was already a member of the Beaverhead Community Emergency Response Team (CERT), of which she became a member in June 2008. As a member of both SAR and CERT, she attended the *Medical Responses to Weapons of Mass Destruction* seminar that was presented by St. Petersburg College in the Lewis & Clark Room on February 7-8, 2009. In addition, she is working with the Local Emergency Planning Committee on a Disaster Simulation exercise which is tentatively scheduled for July 2009.

Professor Gary Lundy's poems "and the traces get more difficult" and "common malady" have been accepted for publication in the lit journal *heeltap*.

### **IACBE**

The Business and Technology Department at Montana Western is currently a candidate for accreditation with IACBE (International Assembly for Collegiate Business Education). Two evaluators from IACBE met with a variety of people on campus on February 3-4 and have written a report that will go to the IACBE board to determine the IACBE accreditation status of Montana Western's business programs. In the report they listed a number of areas of strength as well as some areas where improvement is recommended. This optional specialized accreditation provides an external validation of program quality that is more rigorous than the required regional accreditation review provided by NWCCU.

### **NWCCU**

In April of 2010 Montana Western will have its major 10-year visit from the Northwest Association of Colleges and Universities (NWCCU). Prior to that visit, a major self-study will need to be completed with most of the work being done in 2008-9 by a steering committee as well as committees that have been established to address each of the nine standards that need to be met in order to retain accreditation. Assistant Provost Brian Price is heading up this effort that will require input from across campus.

### **New Degree Structures**

Faculty from across campus are looking at new degree programs to repackage current programs into more readily understood majors, minors, and options. Currently, Montana Western has a single BA "Arts" major under which are found options and related areas with no common core of courses in the major. Some BA options will be converted to BS majors in the process, since they have highly defined curricula that are designed to prepare graduates for a specific job or entrance to graduate or professional schools. New BA majors will be small enough to allow students to graduate with double majors or majors and minors in widely separated disciplines.

Note:

*This newsletter will be posted on the Provost's website at <http://www.umwestern.edu/administration/vcaa/newsletters/> Back issues can also be found at the same site. It will also be mailed to Dillon community members who express an interest in receiving it. The purpose is to have a central, broadly distributed information resource to keep people informed about Western, its programs, and its faculty, staff, and students. If you have information that you believe would be appropriate for this newsletter please send it to Karl Ulrich in the Provost's office, [k.Ulrich@umwestern.edu](mailto:k.Ulrich@umwestern.edu)*